

# Tobinism

**“If you care about those around you and you reflect your concern back to them and you acknowledge that life can get in the way of progress, then you will be able to help all find a way around the issues.”**

## **Passion is contagious...**

- People start to absorb your energy when you transfer your passion.
- Passion includes enthusiasm with a strong excitement.
- Passion listens to your heart and goes with your intuition.
- Passion makes teams want to follow.
- Passion drives your attitude.
- Passion and a positive attitude can move a mountain of obstacles.

1. Is your passion contagious?
2. Does your passion show through in the services you provide?
3. Do you genuinely care about those you work with?
4. Do you invest your time into those you work with?
5. Do you listen to the true intentions of your associates?
6. Do you show you care and appreciate your associate's contributions and individuality?
7. Do you say “Thank You”

**... and well worth catching!**

